

The Compassionate Practitioner

How to create a successful and rewarding practice

Jane Wood

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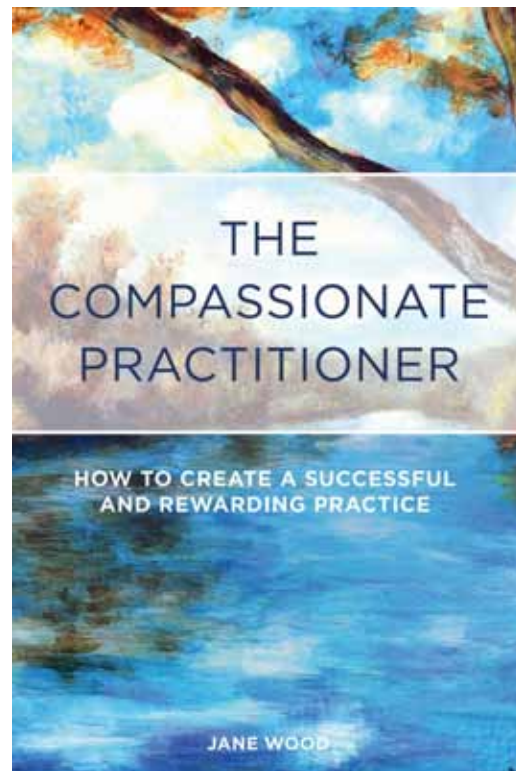
Focusing on the importance of relationship-building, this handbook explains how to turn new clients into regulars and make your practice flourish.

If you can create trust, loyalty and a sense of safety in new clients, they are more likely to commit to the further appointments needed to experience the healing you have to offer. This book considers how best to enhance the client's experience at every stage of the consultation through compassion and mindfulness. It is full of practical advice about everything from creating the right ambience in the therapy room to maintaining a positive attitude through self-reflection.

This will be a valued support for students and professionals working in a wide range of complementary and alternative therapies, as well as art, music and drama therapists.

'Jane Wood investigates with clarity, tackling issues theoretically, as well as giving personal development techniques to implement changes that should act from within to without. It seems to me that she has left few stones unturned. More importantly, she has given us a definitive self-help manual where one has certainly been needed.'

- Misha Norland, homeopathic practitioner of 40 years' experience, teacher and author



Jane Wood has been involved in reflective practice for the last 20 years. She keeps her own reflective journal and facilitates reflective practice workshops, seminars and monthly group sessions. She is a supervisor and teacher of reflective practice at the University of Westminster and is the head of practitioner development and reflective practice at the International School of Homeopathy, London. She lives in London, UK.

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